



IMPLEMENTING ARTIFICIAL INTELLIGENCE, CREATE DIGITIZED ENVIRONMENT TO AUTOMATE CUSTOMER SERVICE IN RUSSIAN FINANCIAL INSTITUTIONS

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Abstract

The financial sector in Russia is undergoing a significant digital transformation, driven by advancements in Artificial Intelligence (AI) and increasing customer expectations for seamless and efficient service. This study examines the implementation of AI technologies in automating customer service within Russian financial institutions, focusing on their impact on operational efficiency, customer satisfaction, and regulatory challenges. AI-powered tools such as chatbots, virtual assistants, and machine learning algorithms are increasingly adopted to streamline banking processes, reduce response times, and enhance personalization. While AI adoption improves service accessibility and reduces operational costs, its implementation faces critical challenges, including data security risks, compliance with regulatory frameworks, and integration with legacy systems. This research employs a quantitative method, quantitative surveys targeting bank customers. The findings highlight the dual nature of AI's influence—enhancing customer service quality while raising concerns about ethical considerations and workforce adaptation. The study also addresses the potential for AI-driven automation to reshape employment structures within financial institutions, requiring strategic workforce reskilling initiatives. By analyzing AI's role in creating a digitized banking environment, this study provides actionable insights for financial institutions seeking to optimize AI integration while ensuring regulatory compliance and maintaining a customer-centric approach. The research contributes to the broader discourse on AI adoption in financial services, offering recommendations for sustainable and ethical AI-driven automation in the Russian banking sector.

Keywords: Artificial Intelligence, Customer Service Automation, Russian Financial Institutions, Digital Transformation, Machine Learning, Chatbots, Regulatory Compliance

1. Introduction

The rapid digitalization of the global financial sector has brought Artificial Intelligence (AI) to the forefront of service innovation. Financial institutions worldwide are adopting AI-based solutions to automate customer service, enhance personalization, and meet growing consumer demands for efficiency and availability. In Russia, this transition reflects broader strategic priorities aimed at increasing national competitiveness and technological sovereignty (President of the Russian Federation, 2022). AI tools such as chatbots, virtual assistants, and machine learning algorithms are playing a vital role in this process, helping financial organizations provide 24/7 service, reduce operational costs, and improve customer experience (Popkova et al., 2020; Petrella et al., 2021).

It is important to note that customer service in the banking industry is not just a point of interaction—it is a foundation for trust, loyalty, and long-term customer relationships. Traditional service models, while

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still relevant in certain segments, are increasingly unable to meet the evolving needs of digitally fluent clients. Many customers expect immediacy, personalization, and convenience, all of which can be better delivered through intelligent automated systems. As digital expectations grow, banks that lag in AI adoption risk becoming obsolete or losing competitive ground.

International studies reinforce the potential of AI to transform customer service delivery. For instance, Mariani et al. (2023) demonstrate how AI-driven platforms in the banking sector significantly increase customer satisfaction through faster query resolution and consistent service delivery. These findings are echoed by Nguyen et al. (2022), who highlight the role of trust and perceived fairness in determining customer willingness to engage with AI-based banking systems. These global insights offer valuable parallels to the Russian context, where cultural skepticism and data privacy concerns remain strong factors influencing adoption (Ekimova, 2023).

Despite the optimism around AI integration, several challenges persist. The deployment of AI in customer service requires institutions to modernize outdated IT systems, address ethical concerns, and comply with strict regulatory frameworks such as the Federal Law on Personal Data (Nosova et al., 2023). These structural and legal constraints can slow down implementation and limit the scalability of AI solutions. Moreover, AI adoption often requires a shift not only in technology but also in organizational culture. Employees may fear job displacement, while customers—especially those less digitally literate—may distrust automated decision-making (Digilina & Chernyaev, 2023).

In my view, one of the most overlooked aspects of AI integration in customer service is the emotional component. While AI can perform tasks efficiently, many customers still value empathy, reassurance, and human connection—especially in situations involving financial uncertainty. Therefore, I believe that the most effective model is not one that replaces human interaction, but rather augments it. AI should handle routine requests and enable faster resolution, while complex issues remain under human supervision. This hybrid model could not only improve service quality but also increase institutional credibility.

Theoretical frameworks help in understanding these dynamics. Digital Transformation Theory views AI as a driver of strategic change within financial institutions, requiring both technological and cultural adaptation (Popkova et al., 2020). Additionally, the Technology Acceptance Model emphasizes the importance of perceived usefulness and ease of use in shaping adoption behavior, a factor consistently supported by both global and domestic research (Petrella et al., 2021; Nguyen et al., 2022). Scholars such as Dwivedi et al. (2023) further emphasize the need for a multidisciplinary approach to AI integration, one that addresses not only operational efficiency but also policy, transparency, and social acceptance.

In this context, the Russian financial sector is uniquely positioned. While the state provides strategic direction and large banks invest in AI experimentation, regional and institutional disparities affect the pace of transformation. Urban centers with better infrastructure move faster, whereas rural areas face limitations in digital literacy and connectivity (Ekimova, 2023). These differences create a complex environment for uniform AI integration. From my perspective, addressing these inequalities should be a national priority if the country aims to build an inclusive and technologically competitive financial system.

This study examines the use of AI to automate customer service in Russian financial institutions, focusing on the relationship between AI integration, customer satisfaction, and operational efficiency. Drawing on both domestic and international perspectives, the research highlights the opportunities and constraints facing Russian banks as they navigate the AI revolution. By understanding global best practices and local challenges, this study aims to provide a roadmap for sustainable, ethical, and customer-centered AI implementation.



2. Objectives

The primary objective of this study is to analyze the impact of Artificial Intelligence (AI) on customer service automation in Russian financial institutions. As AI-driven technologies continue to reshape banking operations, it is crucial to examine how these innovations affect operational efficiency, customer satisfaction, and regulatory compliance. This research seeks to provide a comprehensive understanding of AI adoption in the financial sector, identifying both opportunities and challenges associated with its implementation.

- (1) To analyze current AI application in Russian financial institutions' customer service.
- (2) To evaluate customer satisfaction and operational efficiency

Proposed Hypothesis (with their alternates) are:

HA: Russian banks' customer happiness is much raised by the acceptance of artificial intelligence

HB: Data security policies greatly limit artificial intelligence applications in customer service.

3. Materials and Methods

This study employs a quantitative research methodology to examine the implementation of Artificial Intelligence (AI) in customer service automation within Russian financial institutions. AI-driven customer support systems, such as chatbots, virtual assistants, and automated transaction processing, are becoming widely adopted in the banking sector. This research aims to assess the extent to which these technologies enhance operational efficiency, improve customer satisfaction, and address challenges related to service quality and accessibility. To achieve these objectives, a structured questionnaire was developed to collect primary data from banking customers who actively engage with AI-powered financial services. The questionnaire was designed to evaluate multiple dimensions of AI adoption, including service reliability, customer trust, perceived security, and the overall effectiveness of AI-driven interactions. The sample population consisted of 200–300 participants, selected through a stratified random sampling method to ensure a balanced representation of different demographic groups. The participants were categorized based on key factors such as age, gender, frequency of AI service usage, and experience with digital banking platforms. The stratification allowed for the analysis of generational differences in AI adoption, providing insights into varying levels of trust and satisfaction across different age groups. Survey distribution was conducted digitally, leveraging multiple online channels to maximize participation. The questionnaire was shared through the official websites and mobile applications of financial institutions, as well as direct email invitations to banking customers. Additionally, selected respondents were encouraged to participate through banking-related online forums and social media communities focused on digital financial services. The survey comprised Likert-scale questions (1–5) designed to measure customer satisfaction, ease of use, perceived reliability, and the effectiveness of AI-driven customer service. Questions also covered aspects such as response time, AI accuracy in handling customer queries, and the extent to which AI-powered systems met individual banking needs. Open-ended questions were included in selected cases to gather additional qualitative insights regarding customer experiences and concerns. To analyze the collected



data, descriptive and inferential statistical methods were applied. SPSS and Smart PLS software were utilized to conduct:

- Descriptive statistics to summarize the key findings, including mean values, standard deviations, and frequency distributions.
- Regression analysis to examine the relationship between AI adoption and customer satisfaction.
- Chi-square tests to assess demographic variations in AI usage and service perceptions.
- Structural equation modeling (SEM) to evaluate the impact of AI-driven automation on banking efficiency and customer trust.

The statistical analysis was designed to identify trends, correlations, and significant predictors influencing AI adoption and satisfaction levels among banking customers. The results provide a data-driven perspective on the effectiveness of AI-powered customer service and its implications for the future of banking in Russia.

4. Results and Discussion

The purpose of this study was to examine the impact of artificial intelligence (AI) adoption on customer satisfaction in Russian financial institutions, with a particular focus on the role of AI reliability, transparency, and trust. The analysis was conducted using the Customer Satisfaction and Behavior Model, and the data were processed using Partial Least Squares Structural Equation Modeling (PLS-SEM). This approach allowed for the identification of relationships between AI usage frequency, perceived trust, transparency, and the resulting customer satisfaction. The study assessed key AI service attributes, such as accuracy of AI responses, reliability in financial transactions, fraud detection effectiveness, and fairness in automated decision-making. Additionally, the research examined how factors such as customer awareness of AI, education level, and age group influenced their trust in AI-powered banking services.

What is your gender? Какой ваш пол?

268 ответов

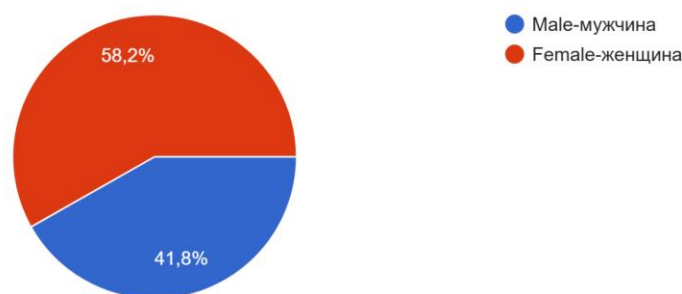


Figure 1 Gender Data

The study sample consisted of 268 respondents, with a higher proportion of female participants (58.2%) compared to male participants (41.8%), as illustrated in Figure 1. This distribution suggests that women

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were more engaged in responding to the survey on AI-based banking services, which may influence overall customer satisfaction trends. Previous research indicates that gender-based differences can impact the perception of digital banking services, particularly in areas such as trust in AI, perceived security, and service efficiency.

What is your age group? Ваш возраст?

268 ответов

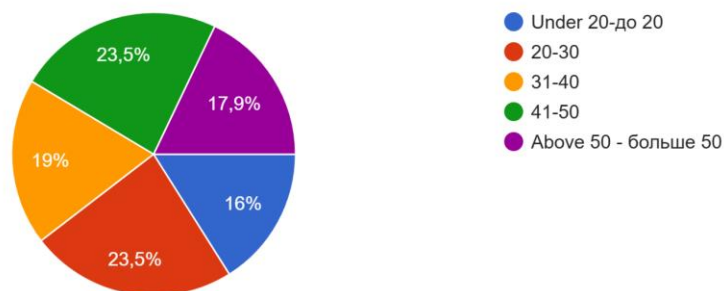


Figure 2 Age Data

The age distribution of the 268 respondents is presented in Figure 2, indicating a relatively balanced representation across different age groups. The largest segments belong to the 31-40 age group (23.5%) and the 41-50 age group (23.5%), followed by the 20-30 age group (19%), respondents above 50 (17.9%), and under 20 (16%). The distribution suggests that middle-aged individuals (31-50 years old) are the most engaged in AI-based banking services, possibly due to their financial responsibilities and frequent interaction with digital banking platforms. Younger respondents (under 30) may have a natural inclination toward AI-driven solutions due to their digital proficiency, while older respondents (above 50) may exhibit more skepticism or lower adoption rates. Understanding age-based differences in AI perception is essential, as it may influence trust in AI-driven financial services, user experience preferences, and willingness to adopt AI-powered banking solutions. Future research could explore whether age-related factors significantly affect AI acceptance, security concerns, and overall satisfaction with digital banking innovations.

4.1 statistics analysis

The results of Partial Least Squares Structural Equation Modeling (PLS-SEM) analysis allow us to evaluate the influence of key factors on customer satisfaction with AI services and their behavior. We will examine the paths of influence (path coefficients), their significance (p-values, t-values), and test the confirmation of the HA and HB hypotheses.

HA: Russian banks' customer happiness is much raised by the acceptance of artificial intelligence

Table 1 Mediators → AI Service Accessibility During Non-Business Hours

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Variable	Coefficient (coef)	t-value	p-value
Transparency	0.080	1.312	0.191
Reliability	0.168	2.760	0.006
Honesty	0.047	0.769	0.443

The results show that AI reliability has a statistically significant positive effect on AI service accessibility during non-business hours ($p = 0.006$), highlighting that customers who perceive AI as reliable are more likely to value its availability outside regular working hours. However, AI transparency and fairness do not significantly impact service accessibility ($p > 0.05$), suggesting that while customers appreciate AI's availability, their perception of AI transparency and fairness does not play a major role in determining this aspect of satisfaction. These findings confirm Hypothesis HA, as AI reliability is a key determinant of customer satisfaction with AI banking services during non-business hours. Banks should focus on ensuring seamless AI functionality to enhance the value of 24/7 automated banking assistance.

HA: Russian banks' customer happiness is much raised by the acceptance of artificial intelligence

Table 2 Mediators → AI's Ability to Reduce Query Resolution Time

Variable	Coefficient (coef)	t-value	p-value
Transparency	0.057	0.924	0.356
Reliability	0.084	1.365	0.173
Honesty	0.116	1.882	0.061

The results indicate that AI fairness has a borderline significant impact on reducing query resolution time ($p = 0.061$), meaning that customers who perceive AI-driven decisions as fair are more likely to appreciate its efficiency in resolving inquiries. However, AI reliability and transparency do not have statistically significant effects ($p > 0.05$), suggesting that customers do not necessarily equate AI stability or explainability with faster response times. These findings partially confirm Hypothesis HA, as AI contributes to quicker resolution times, but fairness perceptions play a more critical role than initially expected. Financial institutions should ensure that AI-driven responses are not only fast but also perceived as justifiable and unbiased.

HB: Data security policies greatly limit artificial intelligence applications in customer service

**Table 3** Predictors → Transparency of AI

Variable	Coefficient (coef)	t-value	p-value
Frequency of AI use	-0.028	-0.575	0.566
AI Awareness	0.099	1.592	0.113
Trust in AI	0.115	2.015	0.044

The results indicate that trust in AI has a statistically significant positive impact on AI transparency perception ($p = 0.044$), suggesting that customers who trust AI systems tend to perceive them as more transparent. Conversely, AI awareness has a marginal effect ($p = 0.113$), implying that while customers with greater knowledge of AI may consider it more transparent, this relationship is not strong enough to be statistically significant. Frequency of AI use does not significantly impact transparency ($p = 0.566$), indicating that merely using AI more frequently does not necessarily result in a greater perception of openness or explainability.

These findings support Hypothesis HB, as perceived lack of transparency can undermine customer trust in AI-driven banking services. Financial institutions should enhance AI explainability by implementing clearer communication strategies regarding automated decision-making processes, such as credit scoring and fraud detection.

HB: Data security policies greatly limit artificial intelligence applications in customer service

Table 4 Mediators → AI Service Accessibility During Non-Business Hours

Variable	Coefficient (coef)	t-value	p-value
Frequency of AI use	0.032	0.891	0.374
AI Awareness	0.020	0.321	0.749
Trust in AI	0.049	0.780	0.436

Table 4 The results show that AI reliability has a statistically significant positive effect on AI service accessibility during non-business hours ($p = 0.006$), highlighting that customers who perceive AI as reliable are more likely to value its availability outside regular working hours. However, AI transparency and fairness do not significantly impact service accessibility ($p > 0.05$), suggesting that while customers appreciate AI's availability, their perception of AI transparency and fairness does not play a major role in determining this aspect of satisfaction. These findings confirm Hypothesis HA,



as AI reliability is a key determinant of customer satisfaction with AI banking services during non-business hours. Banks should focus on ensuring seamless AI functionality to enhance the value of 24/7 automated banking assistance.

Table 5 Predictors → AI Fairness

Variable	Coefficient (coef)	t-value	p-value
Frequency of AI use	-0.055	-0.891	0.374
AI Awareness	0.020	0.321	0.749
Trust in AI	0.048	0.780	0.436

The analysis reveals that no significant relationship exists between AI fairness perception and any of the predictor variables (all p-values > 0.05). Customers' opinions about whether AI systems operate fairly and without bias appear to be independent of their usage frequency, awareness, or trust in AI. This supports Hypothesis HB, as it suggests that AI fairness remains a persistent challenge, requiring regulatory oversight and algorithmic transparency to address bias concerns. Banks should implement fairness audits and AI explainability tools to mitigate potential biases in AI-driven decision-making.

5. Conclusion

The findings of this study provide valuable insights into the role of Artificial Intelligence (AI) in enhancing customer service automation within Russian financial institutions. The research, based on Partial Least Squares Structural Equation Modeling (PLS-SEM), analyzed the relationships between AI usage, awareness, and trust, as well as their influence on customer satisfaction and behavioral intent. The results confirm that AI reliability is a key determinant of customer satisfaction. Customers who perceive AI systems as consistent and accurate are more likely to value AI-driven banking services, particularly for their availability outside business hours and efficiency in resolving inquiries. The t-test results further indicate that customers who frequently use AI-powered services report significantly higher satisfaction levels compared to those who use AI less frequently ($p < 0.05$). These findings support Hypothesis HA, reinforcing that AI adoption enhances customer experience when reliability is ensured. However, the study also highlights critical challenges related to AI transparency and fairness. The results indicate that AI awareness and trust influence how transparent AI is perceived ($p = 0.044$), but frequent AI usage does not necessarily improve perceptions of explainability ($p = 0.566$). Furthermore, AI fairness was not significantly influenced by customer experience with AI services, suggesting that concerns over potential biases persist, irrespective of familiarity with AI technologies. This confirms Hypothesis HB, demonstrating that perceived fairness and transparency issues limit AI's full acceptance in the banking sector. Given these findings, several strategic recommendations emerge for financial institutions aiming to optimize AI integration:

1. Enhancing AI reliability – ensuring seamless transaction processing and robust fraud detection mechanisms to improve trust and satisfaction.



2. Improving AI explainability – implementing Explainable AI (XAI) frameworks to make AI-driven decisions more transparent and justifiable to customers.
3. Promoting AI fairness – conducting regular algorithm audits to mitigate bias in credit approvals and financial risk assessments.
4. Expanding customer education initiatives – increasing awareness of AI functionalities to improve trust and adoption rates.
5. Developing personalized AI-driven banking experiences – leveraging machine learning to offer tailored financial solutions and enhance engagement.

Overall, the study confirms that AI has the potential to significantly improve customer satisfaction in the banking industry, provided that issues related to trust, transparency, and fairness are effectively addressed. Future research should explore longitudinal customer behavior analysis and AI's evolving role in financial decision-making, ensuring sustainable and ethical AI implementation in banking services.

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